

Press Release

Metastorm Releases New Process Pod[®] for Legal Industry

*Process Framework for New Business Intake Accelerates Results
from BPM*

BALTIMORE, MD – April 26, 2007 – Metastorm, a leading provider of Business Process Management (BPM) software for organizational agility, innovation, and governance, today announced the availability of a New Business Intake (NBI) Process Pod for the legal industry. The Metastorm Process Pod for New Business Intake is a packaged solution framework that when deployed on the Metastorm BPM[®] software suite enables law firms to quickly deploy an automated process for managing the critical tasks associated with screening new clients and new business matters and managing potential conflicts. New Business Intake is one of the most critical and challenging activities a law firm faces as it affects risk, client relationships, ethical responsibility, and revenue.

The NBI Process Pod adds to Metastorm's existing library of Process Pod solution offerings, which include both vertical and horizontal business applications as well as technical connector offerings that assist companies with integrating their BPM initiatives into existing IT infrastructures.

Metastorm's NBI Process Pod enables firms to quickly and easily automate all the activities related to reviewing and processing new clients or new business from existing clients to maximize their investment in Metastorm BPM and other critical technologies such as document management, and client billing systems. Firms will realize immediate benefits from deploying the new Process Pod, including an auditable environment for compliance and risk management, enhanced productivity and collaboration across the firm, greater visibility and control over key

information, and the ability to empower attorneys with immediate access to all forms and information so key business processes can move forward without delays – ensuring that new revenue-generating work can be started quickly and that both new and long-time client relationships are built and sustained without compromise.

“The New Business Intake Process Pod developed by Metastorm accelerates deployment of critical legal processes and reporting dashboards through the Microsoft SharePoint interface.” stated Norm Thomas, Director of Business Development Professional Services for Microsoft.

“This solution framework will help our legal customers realize further gains from existing investments in Microsoft infrastructure.”

The New Business Intake Process Pod for Metastorm BPM includes:

- Pre-built process maps that enable automated routing and screening of new business matters across a law firm;
- Pre-built online forms designed for the collection of client data, matter data and billing data;
- Pre-built business rules that can be tailored to identify and address potential conflicts presented by new business matters, along with logic to capture the conflicts resolution in an online audit trail;
- A new matter review dashboard that allows visibility into outstanding new matter reviews;
- The ability to delegate or set an out-of-office backup capability for one person to act on behalf of another;
- Preset email notifications at defined points in the business process;
- Pre-built interfaces for web-based To Do and Watch Lists, as well as a pre-built dashboard for deployment in Microsoft SharePoint;
- The ability for attorneys to both review and submit responses to conflicts via an out-of-the-box Blackberry client interface or through any web browser;
- Pre-built integration with Thomson Elite that enables retrieval of information for an existing client and creation of a client and matter in the Thomson Elite application when new business has been approved;
- Pre-built integration with Interwoven to allow documents to be added and associated to a specific business matter.

“Metastorm has more experience in the legal industry than any other BPM vendor and has

proven to be the BPM solution of choice for top law firms around the world. We have packaged our expertise into a Process Pod that provides the core elements needed to automate, manage and control the new business and client matter screening processes within law firms,” stated Greg Carter, CTO of Metastorm. “We have proven that automating New Business Intake processes on Metastorm BPM results in lower costs, less risk, increased lawyer productivity, better customer service and faster time to revenue – our New Business Intake Process Pod will help our law firm customers accelerate these results and free up resources to deploy additional processes on the Metastorm BPM platform for an even greater return on investment.”

About Metastorm, Inc.

With a focus on improving processes for greater innovation, agility, and governance, Metastorm leads the market in business process management (BPM) software and best practice methodologies for human and system-based processes. Going beyond the basics of modeling and automation, the Metastorm BPM® Suite supports the complete process lifecycle and is designed specifically to address complex processes that are unique to organizations. Metastorm’s 1300+ global client base in manufacturing, retail, financial services, business services, healthcare and government are achieving rapid ROI and Enterprise Process Advantage® in customer service, supply chain operations, risk management, and internal operations. For more information visit www.metastorm.com.

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