

Press Release

Metastorm Announces Record Revenues for 2008

Ability to deliver an integrated software platform for enterprise architecture, business process analysis, and business process management driving growth

BALTIMORE, MD – February 10, 2009 – Metastorm, a leading provider of Business Process Management (BPM), Business Process Analysis (BPA), and Enterprise Architecture (EA) software for aligning strategy with execution, today announced financial results for its fiscal year ending December 31, 2008. The privately-held company posted record revenues and a record number of new customers for the year. Metastorm experienced 29% growth in total revenues year-over-year and added 181 new customers. The company's strong performance was the result of increased adoption of the full Metastorm Enterprise software portfolio – including Metastorm BPM®, Metastorm ProVision® and Metastorm Integration Manager.

Metastorm added 181 new customers for the year, including 51 new customers in Q4. Customers signed in Q4 include Advance Auto Parts (U.S.), Defense Technical Information Center (U.S.), Ericsson AB (Sweden), Millennium Pharmaceuticals (U.S.), SANParks (South Africa), United Biscuits (U.K.), and the Washington State Liquor Control Board (U.S.). Existing customers expanding their use of Metastorm software included Allergan (U.S.), MetLife (U.S.), Network Rail (U.K.), Sprint Nextel (U.S.), Standard Chartered Bank (South Africa), Talisman Energy (U.K.), Thomson Elite (U.S.), U.K. Home Office (U.K.) and Wyeth Pharmaceuticals (U.S.).

In addition to delivering strong financial results and significantly expanding its global customer base in 2008, Metastorm was recognized by numerous third-parties for its product and market leadership. Recognition included a position in the Leader quadrant of the “Gartner Magic

Quadrant for Business Process Analysis Tools,” published by Gartner, Inc. in September 2008 as well as ten distinct industry awards, including the Deloitte & Touche Fast 50 for strong growth, the ACG Deal of the Year award for the acquisition of Proforma Corporation, and the WfMC/OMG Global Award for Excellence in Business Process Management for customer success.

From a product perspective, Metastorm advanced its technology to meet its customers growing demands for deeper functionality, broader interoperability, and industry standard certifications.

Product innovations delivered in 2008 include:

- Release of new human-centric Process Discovery software tool
- Expanded reporting & analysis capabilities for Portfolio Management and Six Sigma
- Collaborative analysis support for the Minitab and JMP statistical toolsets
- Interoperability support for XPDL and Rational software
- New Business Process Analysis reference model for the Value Chain Group (VCG) Framework
- Rich interactive Business Process Management support for Microsoft Office 2007, Office SharePoint Server 2007 and Windows SharePoint Services 3.0
- Enhanced Process Pod® connectors for leading Document Management Systems (DMS), including Interwoven, OpenText Hummingbird, and EMC Documentum
- New Process Pod to accelerate Account On-Boarding and Know Your Customer compliance for financial services institutions
- Metastorm BPM® Certification for Common Criteria Evaluation and Validation Scheme (CCEVS) at Evaluation Level 2 (ELA2) through the National Information Assurance Partnership (NIAP)
- Successful audit of Metastorm BPM against Version 4.0 Guidelines set forth by the Good Automated Manufacturing Practice Forum (GAMP), which is part of the International Society for Pharmaceutical Engineering

“Metastorm continued to experience increased momentum in 2008 as customers worldwide bought into our strategy of integrating enterprise architecture, business process analysis and business process management initiatives to close the gaps between strategy and execution, deliver focused process analysis, and quickly improve organizational performance,” stated Robert Farrell, chairman and CEO of Metastorm. “Despite a volatile economic environment in 2008, Metastorm was able to execute on our strategy and deliver strong revenue performance for the year. We are very proud of our growing customer base around the world. Customers

recognize that investing in and rapidly deploying our software helps them cope with today's real challenges such as reducing costs, doing more with less, and making optimal use of the people, processes and systems they have in place today.”

About Metastorm Inc.

With a focus on enterprise visibility, resource optimization, efficiency and agility, Metastorm offers market-leading software for enterprise and business architecture (EA), business process analysis (BPA), and business process management (BPM). As an integrated product portfolio, Metastorm Enterprise allows organizations to improve business results by better aligning strategy with execution. By combining the power of these three disciplines onto a common platform, Metastorm is helping organizations worldwide focus on the right business improvements, instill stronger governance, and accelerate time to value. For more information and success stories on organizations powering strategic advantage with Metastorm Enterprise, visit www.metastorm.com.

Contact: Gina Karr
+1 443-874-1260
+44 (0) 208 971 1519
Metastorm
gkarr@metastorm.com

Shahed Ahmed
Merritt Group
+1 703-390-1515
ahmed@merrittgrp.com

Zoe Grayston
Metia
+44 (0) 20 3100 3607
zoe.grayston@metia.com

